

PRODUCT PROFILE

CHILDREN'S CRITICAL ILLNESS PROTECTION

This document summarises the information distributors need to know about our Children's Critical Illness Protection product. In line with regulatory requirements, we set out the product's target market, distribution strategy, main features, risks, limits, suitability, options and costs.

For full details, please see our [policy terms and conditions](#).

TARGET MARKET

This product is designed for people who would suffer financially if an eligible child:

- Survived for 14 days after being diagnosed with one of the critical illnesses listed in the [policy terms and conditions](#).
- Is stillborn after 24 weeks gestation or dies before their 23rd birthday.
- Is diagnosed with a terminal illness after their first birthday and is expected to have less than 12 months to live.

It's for people who want to protect themselves or their families against the financial cost of an eligible child suffering a critical illness. It can help provide the financial means to allow them to step back from work and support their child through treatment and recovery.

DISTRIBUTION

This product can only be sold through Financial Advisers – face to face or over the phone as an optional extra alongside any adult cover. It's important to regularly review your clients' circumstances and protection needs to make sure their cover remains appropriate.

MAIN FEATURES

- Cash lump sum if an eligible child is diagnosed with one of the specified conditions or terminal illness during the term of the cover.
 - 82 conditions including 60 full payout (6 child specific), 22 additional payout and 18 definitions providing wider coverage than the ABI standard definitions.
 - Clients can choose any amount of cover between £10,000 and £100,000, limited to the amount of cover on the adult policy.
 - If an eligible child is stillborn at any stage after a 24-week gestation period or dies before they reach their 23rd birthday, we'll pay out £10,000 as a contribution towards funeral costs.
 - Level Cover and Increasing Cover.
 - Guaranteed premiums.
 - Cover upgrade promise.
 - Premium Waiver included as standard. If we waive premiums on the adult cover, we'll also waive premiums on the Children's Critical Illness Protection.
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WHAT'S NOT COVERED

- Any critical illness condition that's not listed in the **policy terms and conditions**.
- Multiple additional payout payments. An additional payout can only be claimed once for each eligible child.
- Eligible children will no longer be covered when the adult core cover ends, they reach the maximum age, the policyholder is no longer their legal guardian or the policyholder cancels this cover.

RISKS

- There's no cash-in value at any time.
 - If the adult stops paying their premiums, their cover may stop.
 - If they choose Level Cover, it won't keep up with inflation and could buy less in the future.
 - If they don't cancel the cover when their youngest child reaches the age of 23, and they don't intend on having more children, they'll be paying for cover that they can't claim on. We'll notify the clients when their youngest child we have a record of reaches the age of 23.
 - If they cancel the adult cover or make a claim on the adult cover that means the cover ends, we'll also cancel the Children's Critical Illness Protection.
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LIMITS AND BASIS

- The Children's Critical Illness Protection term will be the same as the adult cover it's included with as an optional extra.
- An eligible child can be covered for a maximum of £100,000 across all Children's Critical Illness Protection covers with Guardian.
- The cover will only pay out the full payout amount and the additional payout amount once for each eligible child. If we've paid an additional payout amount for an eligible child, the child remains covered for a full payout amount.
- Cover will end for an eligible child once we make a full payout, with the exception of funeral cover which will remain in place while the premiums continue to be paid.
- The claims made for an eligible child won't affect any other cover and, if there are other eligible children, the cover will remain in force and still cover them.

EXCLUSIONS

Cover must have been continuously in force for a minimum of 9 months before an eligible child was born, before we can consider a claim for the following conditions:

- Cerebral palsy
- Cystic fibrosis
- Down's syndrome
- Hydrocephalus
- Muscular dystrophy
- Spina bifida.

We won't pay out for a condition or related condition – or in the case of funeral cover a condition or related condition that caused death – if, before the policyholder took out the policy or added the children's cover:

- The eligible child was already having symptoms relating to, was awaiting investigations or being investigated for, or had been diagnosed with the condition.
 - Either parent had sought counselling or medical advice in relation to the eligible child being affected by the condition.
 - Either parent was aware of an increased risk of the eligible child being affected by the condition.
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ELIGIBILITY

To apply, your clients should have eligible children or are planning on starting a family.

- Children's Critical Illness Protection covers all eligible children.
- Eligible children:
 - This is all their natural, step or adopted children and those for whom they have parental responsibility or become a legal guardian.
 - They'll be covered from birth to a maximum of 23 years old, and there's no limit on the number of children covered.

CHILDREN'S CRITICAL ILLNESS PROTECTION IS SUITABLE FOR:

- People who want a lump sum if an eligible child is diagnosed with a specified critical illness during the term of their policy.
- People who want a lump sum if an eligible child is diagnosed with a terminal illness during the term of the policy and are expected to have less than 12 months to live.
- People who want certainty that their premiums are guaranteed not to change (unless they've chosen Increasing Cover).
- People who aren't willing or are unable to insure the child themselves, or don't have funds elsewhere.

Level Cover is suitable for:

- People looking for certainty that their amount of cover is fixed for the term of the policy.

Increasing Cover is suitable for:

- People looking for the amount of cover to go up each year in line with the retail price index (RPI) to keep up with inflation.
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CHILDREN'S CRITICAL ILLNESS PROTECTION IS NOT SUITABLE FOR:

- People who don't have any eligible children and don't plan on starting a family.
- People who want their premiums to be reviewable.

Level Cover is not suitable for:

- Covering any rising costs to keep up with inflation as the amount of cover will be worth less in the future.

Increasing Cover is not suitable for:

- People who want the amount of cover and premiums to remain level throughout the term of the cover.

OPTIONS AND ADDITIONAL BENEFITS

ADDITIONAL PAYOUTS

Children's Critical Illness Protection includes 22 additional payout conditions as standard. If an eligible child is diagnosed with one of the additional payout conditions listed in the policy terms and conditions, we'll pay an additional amount of between 10% and 25% of the amount covered or £50,000, whichever is less. An additional payout payment is only payable once to each eligible child. The full payment amount remains intact if we pay a claim for an additional payout condition.

PREMIUM WAIVER

Premium Waiver comes as standard. If we waive premiums on the adult cover, we'll also waive premiums on the Children's Critical Illness Protection.

COVER UPGRADE PROMISE

The policy offers additional protection if our critical illness definitions improve. If we improve our critical illness definitions and we can give clients them for free, we'll check any claim they make against both the definitions they bought and the definitions for new customers. And we'll pay out if the claim is valid under either. Occasionally, we may introduce improvements to our critical illness definitions that will come at a cost.

If we do, we'll offer the client the opportunity to pay to add these definition improvements to their cover when we upgrade the definition.

IMMEDIATE COVER

If we can't start the adult cover straightaway, they may be eligible for Immediate Cover for the Children's Critical Illness Protection (please refer to our website for full details). This is a temporary cover, of the same type they've applied for, with some restrictions, and it starts as soon as you've submitted their application online.

GUARDIAN ANYTIME

All policyholders have access to the following benefits.

- GP 24/7 – GP consultations over the phone, 24 hours a day, 7 days a week from anywhere in the world.
- UK-based face-to-face second medical opinion service.
- Emotional wellbeing consultations (over 18's only).
- Aches and pains consultations (over 18's only).

These benefits are non-contractual and can be changed or removed at any time.

HALO

At claim, all policyholders are contacted by a member of our HALO team who recommend ways that HALO can help them. Here are a few examples of how HALO could help:

- A face-to-face second medical opinion
- Counselling to help families cope with serious illness
- Therapies to ease the consequences of treatments
- Speech therapy
- Bereavement counselling
- Nursing support following diagnosis and treatment
- Estate planning following a terminal illness diagnosis
- Return-to-work support
- Help around the house – shopping and cleaning
- Finding a solicitor to handle probate
- Help to draw up a power of attorney.

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